



PRIVATE CLIENT SERVICES

Fine Art & Collectibles



Our Personalized Approach

Crystal, Alliant Private Client, manages the insurance needs of affluent individuals and families who require a sophisticated approach to personal risk management.

When it comes to collecting, our clients have diverse passions. With over 80 years of experience, we have developed a robust understanding of the involved approach needed to manage the risks associated with complex collections. With expertise in both intimate and substantial collections, we partner with you and your advisors to help protect your investments in everything from fine art, jewelry, wine, antiques and all other items you value. We take into account not only your collections, but also your lifestyle, needs and motivations.

Some of the collections we protect:

- Antiques
- Fine Art
- Jewelry
- Rare Automobiles
- Rare Books
- Specialty Guns and Rifles
- Sports Memorabilia
- Stamps
- Weapons and Armor
- Wine



Our Process

After reviewing your collection we will ask about your financial goals, challenges and comfort with risk. Next, we will outline your collection's exposure and vulnerabilities, and then help you make informed, strategic coverage choices. Finally, leveraging our deep market connections and technical expertise, we will negotiate effective programs to cover your assets and potential liabilities. Should you experience a loss, your private client team will respond rapidly and remain personally involved during the recovery effort, from mitigating damage to filing a claim through finalizing a settlement.

Risk Mitigation Strategies:

We will implement risk mitigation strategies to continue to help protect and preserve your collection. Some of which include:

- Conducting a vulnerability assessment to identify potential threats and offer available solutions to minimize risk of damage
- Recommending service providers for appraisals, preservation, and conservation needs
- Providing support for any planned transportation of objects
- Creating emergency plans for natural disasters
- Educating you (and your advisors) on trends in the marketplace that could impact your collection

ART INVESTMENT

Art is increasingly being utilized as an investment asset and part of a sound wealth preservation strategy. When art is being used as collateral to secure financing, we take a proactive approach in reviewing loan contracts and insurance policies. We serve as advisors to both lending institutions as well as borrowers to assure your interests are protected.



About Us

The blend of Alliant's national strength with Crystal & Company's long standing reputation, created our dynamic team with unrivaled insurance expertise. Crystal, Alliant Private Client crafts customized insurance programs for affluent individuals and families who require a sophisticated approach to personal risk management. Our elevated technical expertise and market relationships allow us to deliver the best holistic programs for our clients and their lifestyles.

Located throughout the country, we have 100+ professionals (licensed in all 50 states) and a 24/7 dedicated claims team. While our footprint is national, our capabilities are global through our strategic partnership with Brokerslink.

More about Alliant Insurance Services

Alliant is one of the nation's leading and fastest growing distributors of diversified insurance products and services. We operate through a network of specialized national platforms and regional offices to offer a comprehensive portfolio of services for our clients.



**How much liability
insurance is right for you?**
www.whatsmyliability.com

To learn more about our practice,
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